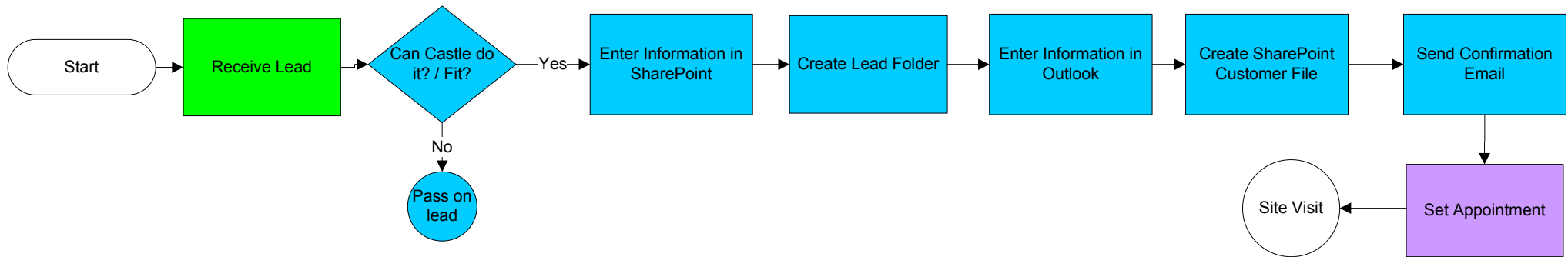
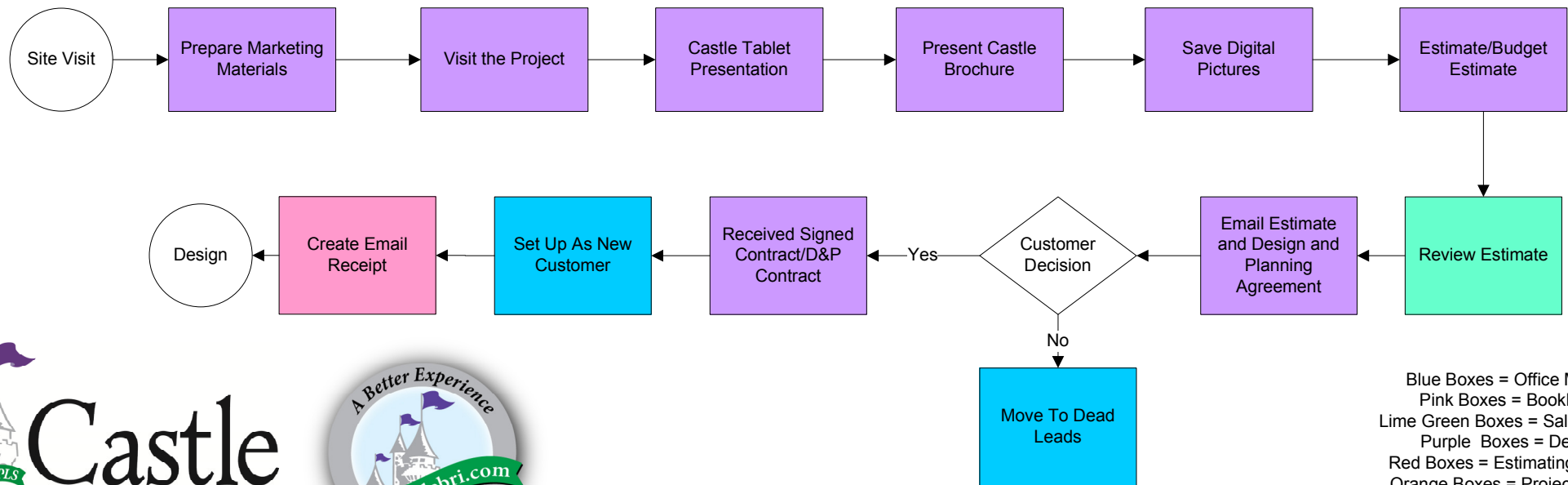


Castle Process Flowchart

01. Incoming Lead



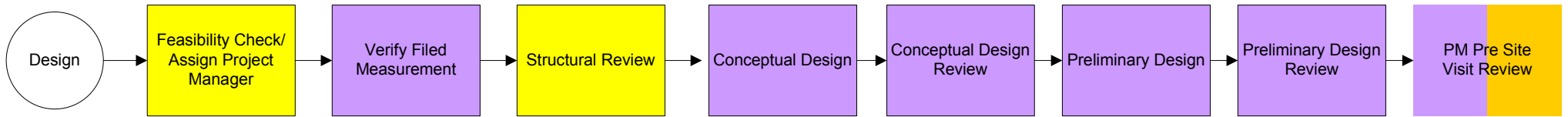
02. Site Visit



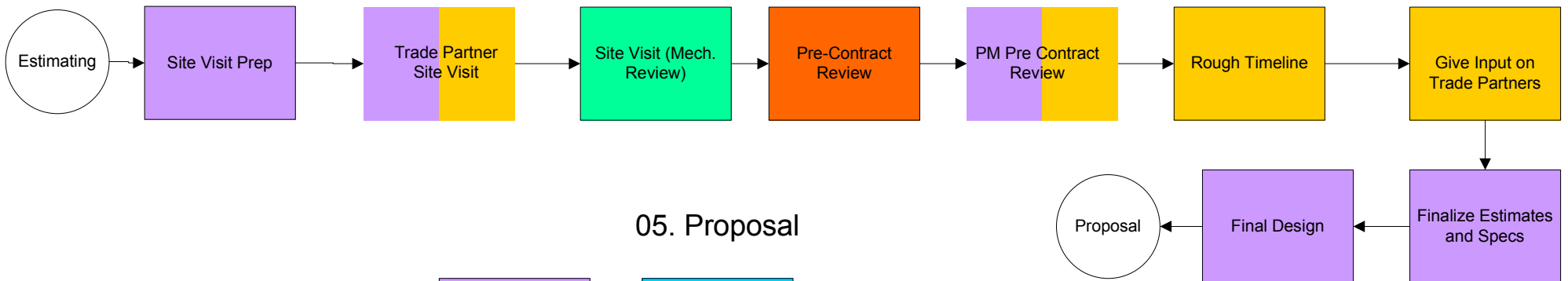
- Blue Boxes = Office Manager
- Pink Boxes = Bookkeeper
- Lime Green Boxes = Sales Manager
- Purple Boxes = Designer
- Red Boxes = Estimating Assistant
- Orange Boxes = Project Manager
- Teal Boxes = Operations Manager
- Yellow Boxes = Production Manager



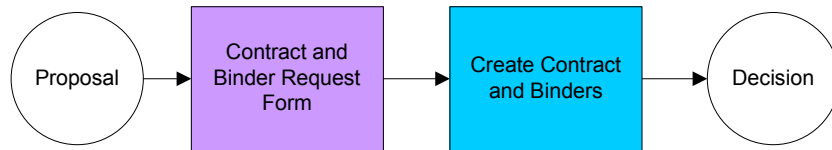
03. Design



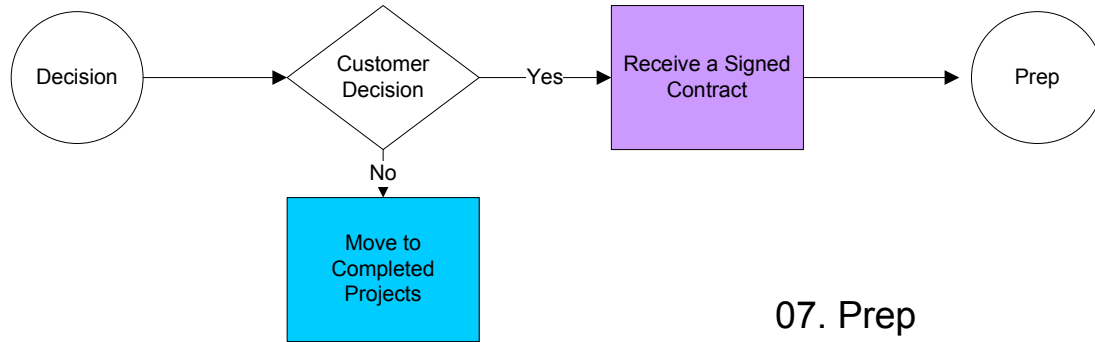
04. Estimating



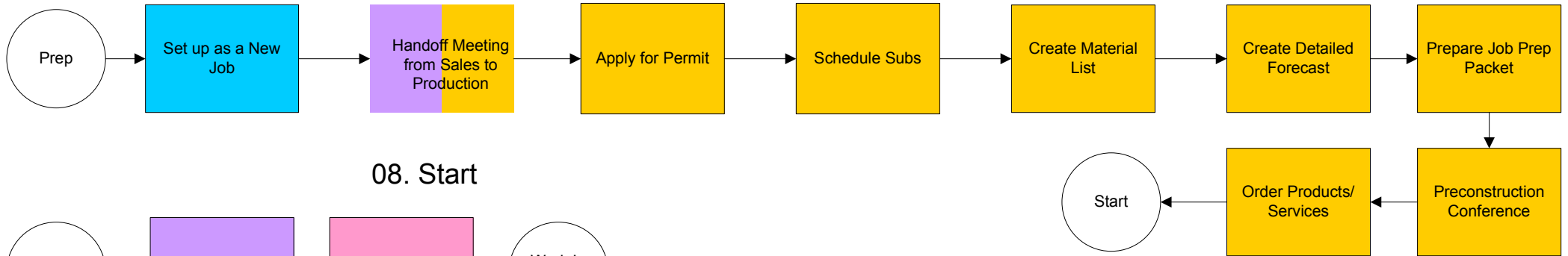
05. Proposal



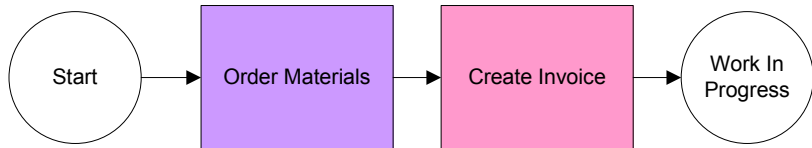
06. Decision



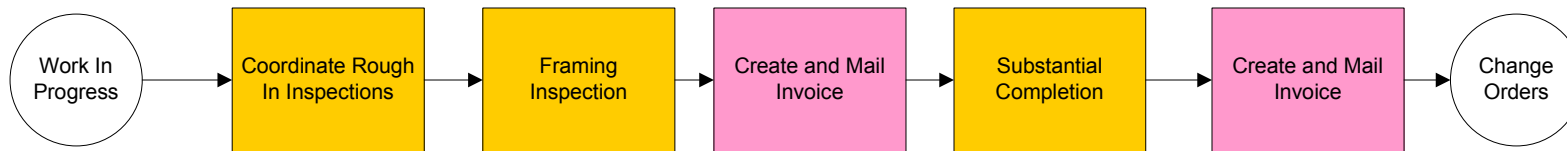
07. Prep



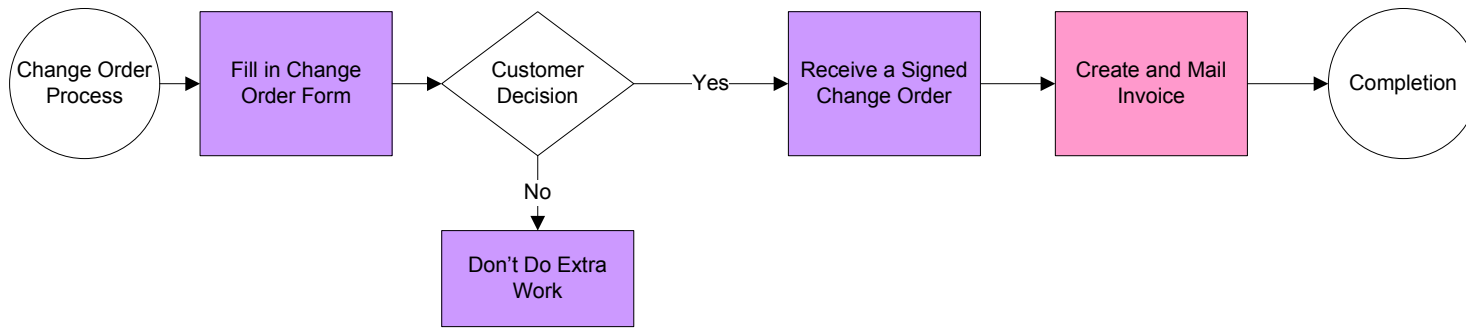
08. Start



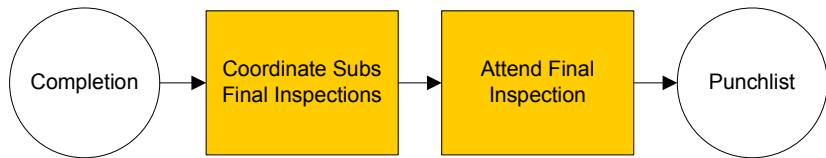
09. Work In Progress



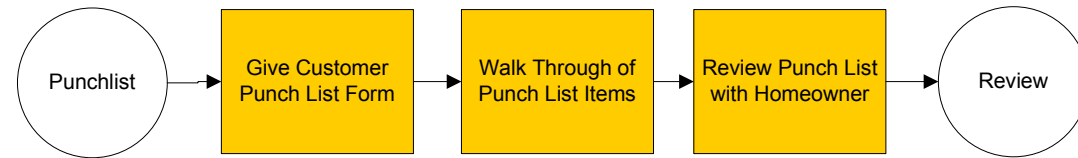
10. Change Order Process



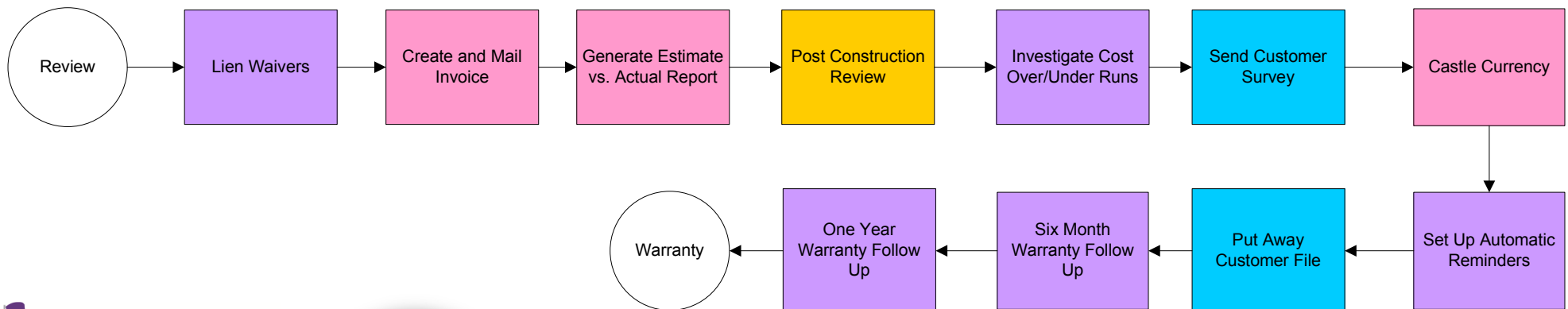
11. Completion



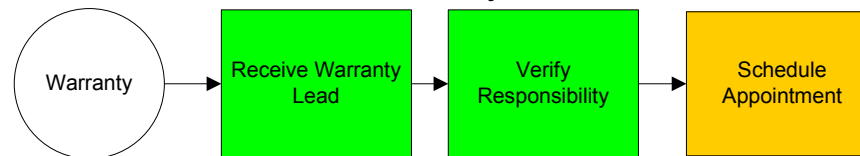
12. Punchlist



13. Review



14. Warranty



- Blue Boxes = Office Manager
- Pink Boxes = Bookkeeper
- Lime Green Boxes = Sales Manager
- Purple Boxes = Designer
- Red Boxes = Estimating Assistant
- Orange Boxes = Project Manager
- Teal Boxes = Operations Manager
- Yellow Boxes = Production Manager

