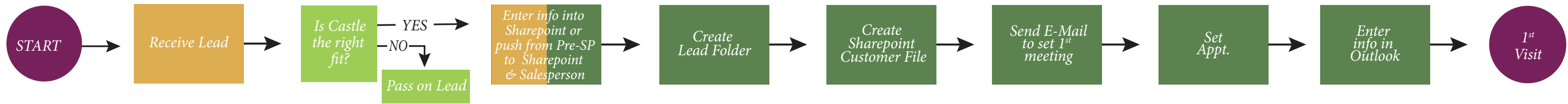
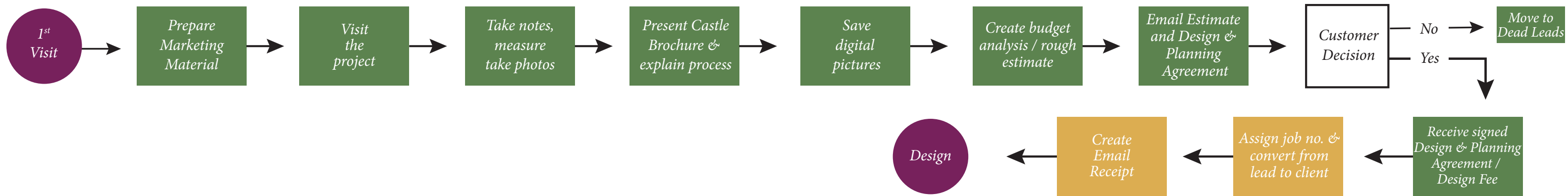


Castle Process Flow Chart

01. Incoming Lead



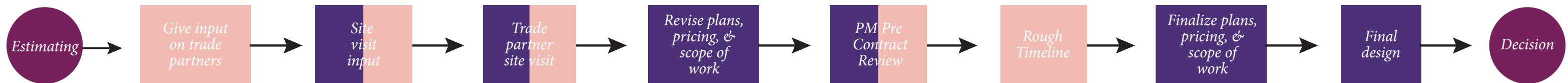
02. 1st Visit



03. Design



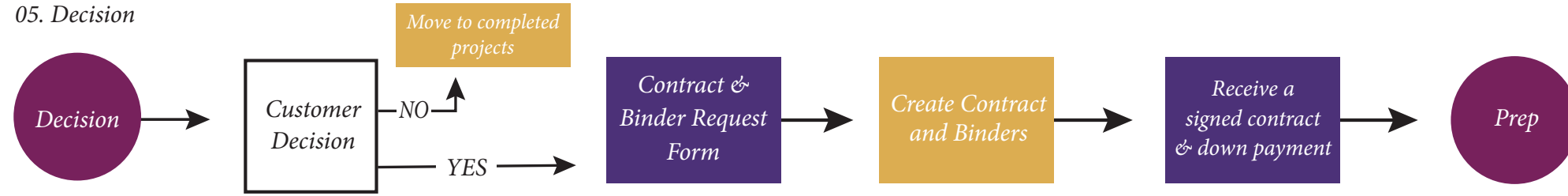
04. Estimating



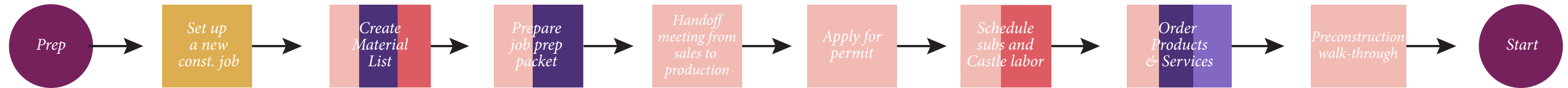
Sales Person = Dark Green <small>(designer, design manager, or operations manager)</small>	Designer = Dark Purple	Project Manager = Light Pink	Production Manager = Dark Pink	Marketing Manager = Blue	Warranty = Black
Office Manager	Customer = White	Design Manager = Light Purple	Operations Manager = Light Green	All Staff = Grey	Process Title = Magenta

Castle Process Flow Chart

05. Decision



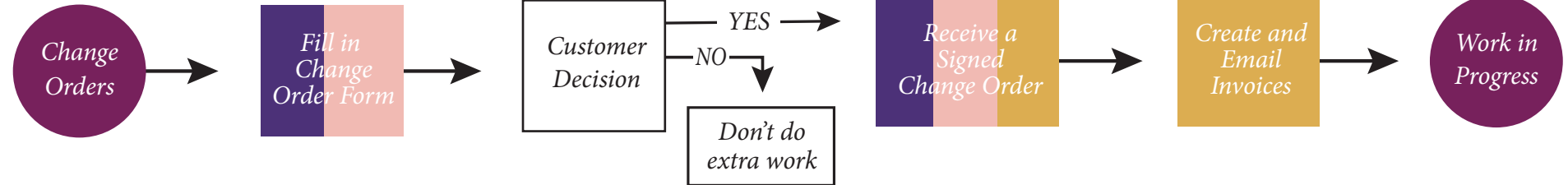
06. Prep



07. Start



08. Change Orders



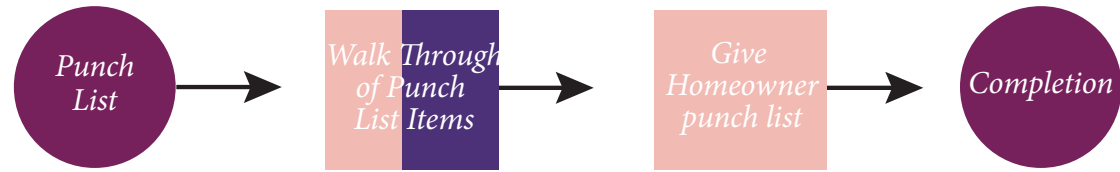
09. Work in Progress



Sales Person = Dark Green <i>(designer, design manager, or operations manager)</i>	Designer = Dark Purple	Project Manager = Light Pink	Production Manager = Dark Pink	Marketing Manager = Blue	Warranty = Black
Office Manager	Customer = White	Design Manager = Light Purple	Operations Manager = Light Green	All Staff = Grey	Process Title = Magenta

Castle Process Flow Chart

11. Punchlist



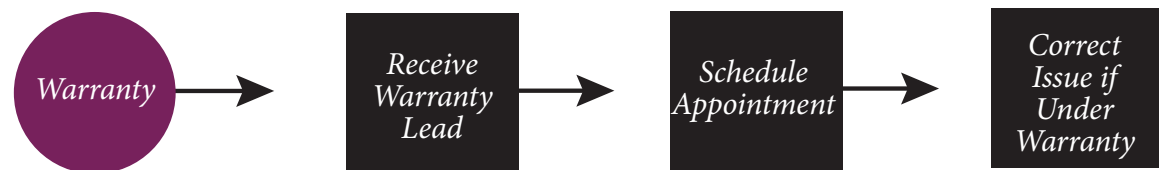
12. Completion



13. Review



14. Warranty



Sales Person = Dark Green <i>(designer, design manager, or operations manager)</i>	Designer = Dark Purple	Project Manager = Light Pink	Production Manager = Dark Pink	Marketing Manager = Blue	Warranty = Black
Office Manager	Customer = White	Design Manager = Light Purple	Operations Manager = Light Green	All Staff = Grey	Process Title = Magenta